



Extend Technologies' Microsoft Solutions Group

As one of only a few combined SAP and Microsoft partners in the world, Extend Technologies' integration of SAP and Microsoft platforms provides customers with an unparalleled opportunity to realise the business benefits of combining these technologies to deliver *Smart Solutions. Bankable Results.*

Through a committed innovations research and development program and a highly skilled team of SAP and Microsoft specialists, Extend Technologies

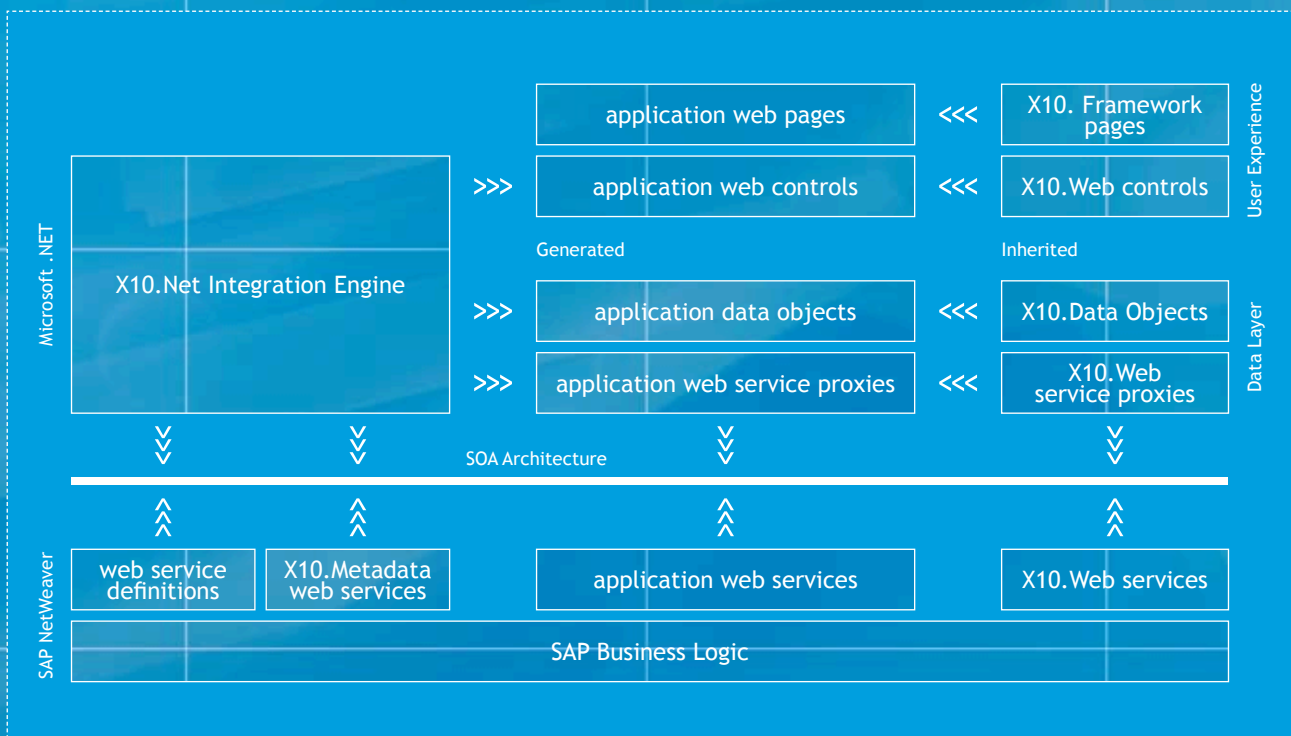
solves the challenges of integrating SAP's core transaction capability with the breadth of Microsoft's technology offerings.

SAP and Microsoft solutions strongly complement each other, but there has been little done in the marketplace to leverage the platforms together. Extend Technologies has mastered the integration of these dominant platforms to unlock a new ROI paradigm and opportunities for customers.

The delivery of SAP's powerful transaction capability, together with the Microsoft environment creates opportunities for customers to deploy solutions using critical transaction functionality, wrapped in the flexible, user friendly interfaces provided by Microsoft SharePoint, .NET and mobility frameworks.



Extend's Interoperability Framework



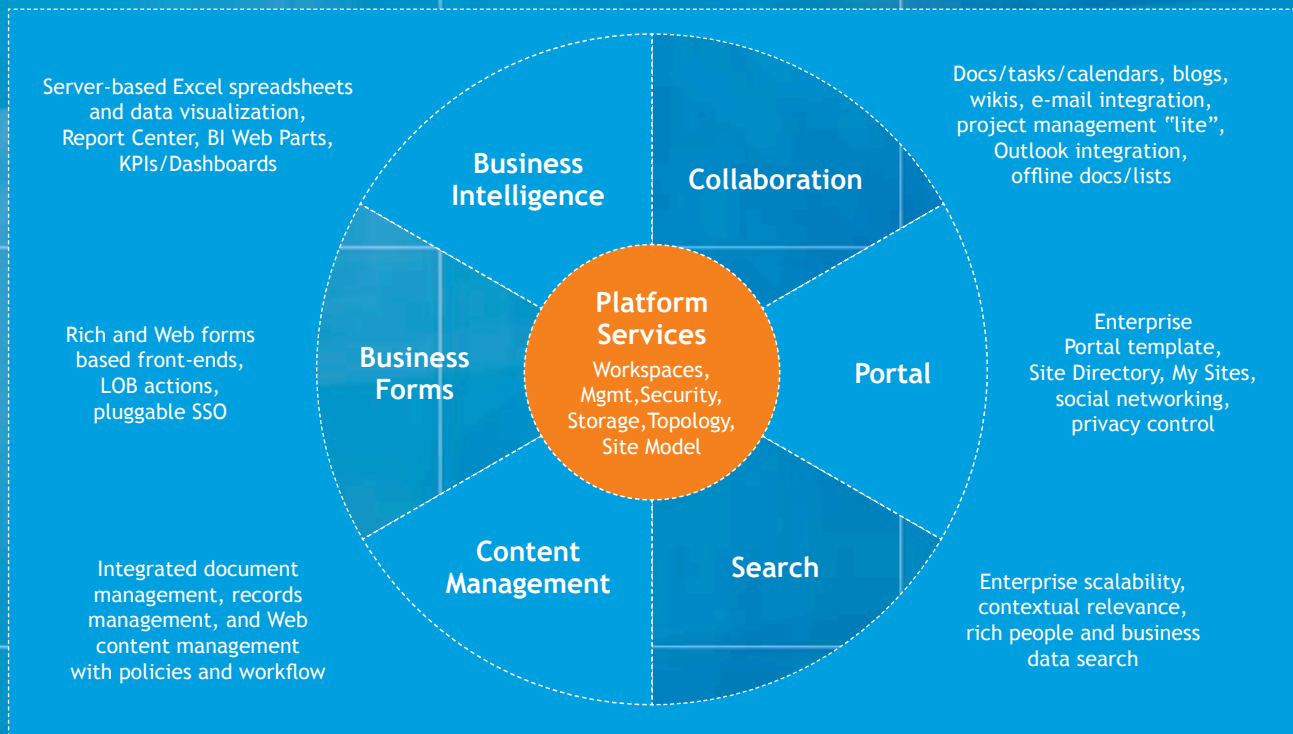
A Powerful Combination: SAP & Microsoft

The enablement of SAP functionality into the Microsoft environment is about bringing existing systems (SAP) closer to the user (via SharePoint, mobility and .NET), resulting in extraordinary benefits to your business and customers:

- **Low Total Cost of Ownership (TCO)** - The integration of Microsoft and SAP technologies means SAP customers benefit from high-end scalability, reliability, and future growth, at a low price to acquire and operate.
- **Accessibility by all Business Participants** - Web services connect people with the information they need, within the software applications they are used to using, and wherever they happen to be. They enable the business to extend existing services to new customers and help the business work more efficiently with its partners and suppliers. Web Services unlock information so it can flow to every employee who needs it, as well as reduce development time and expense for new projects.
- **Flexibility to accommodate unique process requirements** - Complex business processes are often unique to an individual company, and critical to maintaining a competitive advantage. SAP and Microsoft combined enables the cost-effective realisation of customised solutions for any environment.
- **Compliance through system automation and control** - Effective single-point-of entry business processes reduce error, and enhance the reliability of internal controls.
- **Maximize the value of existing investments in SAP & Microsoft technology** - Extend understands how important it is for you to have reliable and flexible interoperability between SAP® solutions and solutions from other providers. Interoperability is essential to ensure you can extract the greatest possible value from your IT investments.
- **Leverage existing expertise to build innovative new applications and business processes based on SAP and Microsoft solutions.**

Packaged offerings, a unique combination of skill sets and a unified team differentiates Extend Technologies in the market place, while giving you a competitive edge.

Use SharePoint to open a window into your SAP system

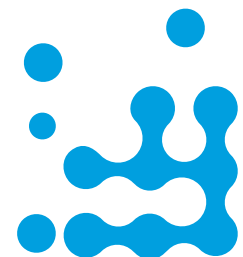


Extend Technologies' Intellectual Property (IP)

IP is the essential ingredient that differentiates Extend Technologies in the marketplace. Our investment in the development of tools and capabilities enable our team to expose the power of SAP functionality to the Microsoft .NET framework. The "Interoperability Framework" combines architecture and in-house applications to enable the full suite of Microsoft products and development tools to solve the most challenging of business problems, or further enhance the presentation and usability of SAP.

SharePoint is utilised by our Microsoft Solutions Group as a user-friendly working environment which provides users with a Window into SAP. Positioned by Microsoft as a platform to solve a vast breadth of business issues, Extend Technologies leverages its power to deliver the following business benefits:

- A simple, familiar, and consistent user experience integrated with familiar client desktop applications, to allow people to interact with content, processes, and business data.
- Boost productivity by simplifying everyday business activities using workflows.
- Help meet regulatory requirements through comprehensive control over content.
- Effectively manage and repurpose content to gain increased business value.
- Simplify organisation-wide access to both structured and unstructured information across disparate systems
- Connect people with information and expertise.
- Accelerate shared business processes across organisational boundaries.
- Share business data without divulging sensitive information
- Enable people to make better-informed decisions by presenting business-critical information in one central location.
- Provide a single, integrated platform to manage intranet, extranet, and internet applications across the enterprise.



Extend Technologies continues to make significant investments in innovation to leverage intellectual property that creates a competitive advantage for our customers. For example:

- Fully web enabled SAP functionality delivered into SharePoint and .NET based portals
- Integration of GPS technology into human capital management systems then delivered to a portal environment

Proof Statements

Extend Technologies' awarding winning Microsoft Solutions Group has industry leading expertise in deploying best-of-breed business solutions, some high-level proof statements include:

- Mining services company develops new starter workflows to reduce new employee sign on time significantly
- Government department disaster management support system accessed by internal and external users
- Manufacturer uses collaboration and wiki tools to manage and enhance design projects across diverse locations
- Finance company deploys an intranet for distributing news and corporate resources, enabling self services and automating processes
- Superannuation manager deploys a comprehensive enterprise content management system, moving files from unstructured file shares to a fully managed, CRM integrated CMS system
- Targeting delivery of Business Intelligence reporting for more informed executive decision making

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